

EXPATRIATE TRAVELLER

Your Health Insurance Coach



M-health Preventive & Predictive
Health Insurance comparator
App mobile – SaaS Platform

International
Private Medical
Insurance

www.aoc-insurancebroker.com

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INTERNATIONAL PRIVATE MEDICAL INSURANCE

THE IPMI MARKET



Our solutions

ENTREPRISES
SME BUSINESSES
INTERNATIONAL ORGANIZATION
NON GOVERNMENTAL
ORGANIZATION
FAMILIES
EXPATS
ENTREPRENEURS
TRAVELLERS

+8%

INSURANCE PREMIUM
INCREASE ON AVERAGE
PER YEAR

Preventive care is the new way to reduce such an increase and allow rewards to insured members.

The problem

- + 300 million expatriates
- + 60 million expatriates more every year
- + 30 various insurers / providers on the global market
- + 300 International Health insurance solutions & programs available
- More optional with « difficult to read » terms & conditions
- Various parameters complicating the analysis for the benefit of the client
- Detailed general conditions with usually a technical vocabulary
- Ever changing regulations from a country to another
- Complex legal rules for individuals and companies



INSURANCE
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OUR CLIENTS

SEGMENTATION

3 segments targeted



CORPORATE



INDIVIDUAL / FAMILY



INVESTOR / PARTNER



UNDERLYING MAGIC IN BRIEF

The process

FIND THE BEST INSURANCE

**BENEFIT FROM DISCOUNT
ON YOUR INSURANCE POLICY**

**BEING PROACTIVE
ON YOUR HEALTH**



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AOC Insurance Broker is a leading European Insurtech specialized in International Health Insurance for Corporate & Expats. We offer a full range of services and solutions as for m-Health & Preventive care. Our unique and innovative mobile app is the first tailor-made comparator on the market.

THE OFFER

OUR SOLUTIONS

AOC ExpatCare

Mobile app comparing Health Insurance –
available on Android & Apple store

m-Health



SAAS Platform

- B2C Individuals: Instant comparison with over 30 insurers
- B2B Entreprises: Digitalization of the Tender
- B2B2C (Project) for Brokers: Platform proposed to Brokers to allow them to propose our service to their clients

Preventive

HEALTHCARE & INSURANCE NEW APPROACH:
CURATIVE CARE – PREVENTIVE CARE – PREDICTIVE CARE

EXPATCARE ZOOM

In brief

B2C & B2B

Our ExpatCare Web App allows you to:

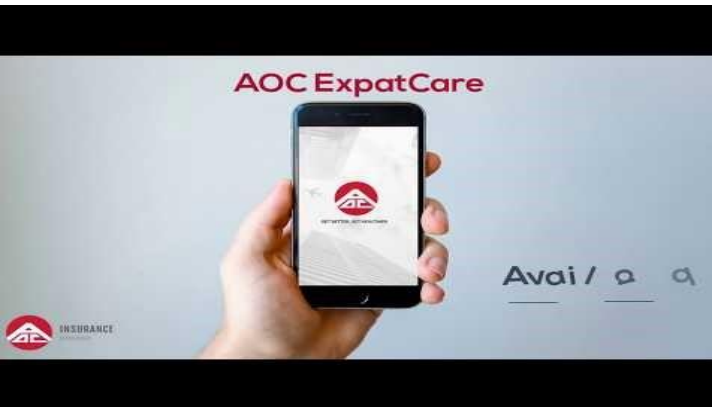
- Find the best insurance
- Manage your health
- Benefit from discounts on your program

Our mobile app offers digital solutions as well

as e-Health connected solutions with an innovative approach to International Health

Insurance for Expats, Travellers and Global Organizations.

With ExpatCare, we guarantee you to profit from our best in terms of premium/benefits/services on all products.



Insured Members Benefits

TO ENJOY A BETTER LIFE EVERY DAY WITH A BETTER HEALTH

✓ AOC ExpatCare App is at the heart of solving the issues of insured members thanks to its digital platform and connected e-Health devices but also thanks to solutions related to dietetics, sport practice, telemedicine service, a second medical opinion online, a program for managing medical pathologies, and relying on our loyalty and rewards programme named AOC The Family.

PREVENTIVE CARE

✓ AOC ExpatCare can help you by preventing your existing and potential up-coming; especially on major risks such as (cardiovascular diseases, cancers, respiratory diseases, gastrointestinal pathologies, muscular pathologies, and back pain or stress related problems)



WHY CHOOSE US?

KEY FIGURES

APPROACH
OPTIMIZATION



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COMPARATOR – **C**OMplete – **C**ARE



24 h

Time frame to obtain an individual quotation after getting an instant comparison online

2

Offices based in Paris and Asia with multilingual Experts.

99%

Renewal rate with our clients.

45%

Conversion rate from our prospection leads.

10.000

Growing number of downloads of our AOC ExpatCare mob app.

10.000

Number of Insured Members using our platform services.



- Independent
- Complete Market Benchmark
- Pro-(re)activity
- Expertise
- On the field experience with a strong back office

LABELS & PARTNERS

OUR NETWORK

Products & Brands



Sponsors & Labels



Insurers



OUR TEAM



Olivier Le Faouder

Founder & CEO



Romain Camillo

Sales Director



Sabine Le Faouder

Client Relationship Officer



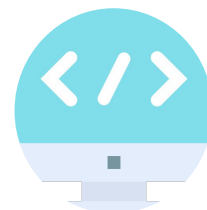
Brian S Piper

Strategic Business Development



Renil Roy

Digital Marketing



IT Team



Digital

Communications



Press



Web



Finance



IT



ABOUT AOC

FROM THE FOUNDER

Olivier Le Faouder

Founder & CEO

AOC Insurance Broker

Olivier Le Faouder has created AOC Insurance Broker in 2012, AOC Insurance Broker is a leading European Insurtech specialized in International Health Insurance for Corporate & Expats.

Businessman originated from Brittany in West of France, Olivier started his career in the fiscal administration in the 90's.

He then created his own consultancy firm specialized in Financial Expertise. From his various overseas consultancy missions in Morocco, in Asia and particularly in Hong Kong, he envisioned the necessity to create an online platform to compare International Health Insurance for Expats. AOC Insurance Broker was born.



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CONTACT US

At your service

we will get back to you as soon as possible.



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